

ConfiNet Srl: Company Profile

ConfiNet Srl is a leader in the IT market and in the digitalization of finance and credit processes, with many years of experience in the Banking and Confidi (Mutual Guarantee Society) domains. ConfiNet assists its Clients in a constant process of analysis and functional planning, as well as technological development, thus proving the ideal partner in providing high-standard solutions based on state-of-the-art IT technology. ConfiNet identifies software procedures based on the most efficient organizational models and finds the most appropriate solutions also in terms of cost and saving.

The Company has been working since 2007 with a strong focus on the procedures supporting operational processes – Confidi-related processes in particular – and is the owner of COL procedure, which is currently used by over 40 organizations throughout Italy. The Company's expertise has been growing day after day, spurred by an ever-evolving market that is strongly influenced by diverse, locally applied practices. In this context, it is fundamental to create an extremely strong, yet highly flexible technological framework – a planning and technological challenge ConfiNet has successfully met, thus becoming one of the main market players.

The ConfiNet team operating in the Confidi sector can rely on diverse, complementary skills ranging from legislation analysis to technological development, functional analysis and server system security and management. The Company can also rely on a help-desk area controlled by a dedicated software platform, which sets and monitors tasks in order to provide quick replies and constant support (also by telephone).

With its COL procedure, ConfiNet is present in the main Italian bank data centres. It operates in a market that is made of over 5,000 bank branches and over 40 banks throughout Italy, and with over 540,000 Confidi-guaranteed files monitored every day.

The Company has widened its scope for a few years now. It has developed new process management procedures in the bank credit sector with highly specialized products for the management of Government grants, national legislation supporting investments, as well the operational aspect of inspections and social assemblies. Thanks to its portfolio of products and Clients, the Company has a very sound capital and financial position, as well as an increasingly leading role in the Italian market. The number of organizations served by ConfiNet has risen year after year and the Company has steadily increased its turnover, generating a capital that is not only financial and provides the Company with constant soundness and guarantee of continuity.

Operating in compliance with Uni En ISO 9001:2008 Quality standard, ConfiNet can meet the needs of the market with flexibility and competence, providing constant support and timeliness – an advantage for the market that further improves an already valuable offer. In more abstract

ConfiNet Srl

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terms, ConfiNet proves the ideal partner in spotting the most effective solutions for the computerization of distributed processes and in developing any organization's software procedures.

With a view to constant market development and to the professional growth of its expertise, in 2014 ConfiNet joined the XBRL Italia Consortium and in 2008 it was one of the first companies to start introducing this business reporting standard in massive digital data exchange.

ConfiNet: the Companies in the Group

ConfiNet operates in a Group of Companies that has provided technological services for the banking sector for over 20 years, complementing and broadening a very wide variety of offers ranging from specialized technical support to production to order, from first- and second-level technological help-desk to the logical security of systems, ethical hacking and remote security management.

Therefore, ConfiNet is the core of a set of companies capable of providing the competitive and demanding banking market with skills and solutions with a high added value.

The group employs over 50 professionals in 4 companies, for a total turnover of approximately 2.5 million euro and a portfolio of orders planned on a three-year basis that includes:

GSI Srl

The Company provides logic security services and develops specific software solutions for the management of information systems and the supervision of mandatory information system standards.

Pixel Service & Consulting Srl

The Company operates in the digital communication sector and offers web services for e-commerce and for the development of cloud content management systems destined to the retail segment.

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ConfiNet's activity with Confidis

ConfiNet has a long experience in the management of information system interconnections and in the development of monitoring and reporting procedures. Moreover, in quality of owner and manager of the COL procedure, it has an extremely specialized expertise in the management of Confidi-related information.

This expertise becomes manifest not only in the Company's capacity of producing technological solutions, but also in its staff's know-how on regulations, in its long-time presence in this complex, varied and demanding sector, as well as in its thorough knowledge of the operational logics between counterparts.

This know-how has been increasing on a daily basis, thus becoming a significant added value – in its **COL** activities, the Company deals with various aspects of the organizational process and of the relations between counterparts, such as the production of XBRL outputs destined to the Confidis in the ABI-Assoconfidi protocol framework.

Besides COL, ConfiNet can provide banks with **MiniCol** – a software tool that is currently operating in over 150 Italian Confidis and that provides any user with free and constant access to all their guaranteed files, as well as to the documents that banks produce and make available periodically. All this starts from the several pieces of information that feed our platform on a daily basis.

Moreover, ConfiNet has developed a software module called **SITRA**, which is based on the ABI-Assoconfidi protocol. This solution is a first level collector that gathers raw information flows from banks and creates XBRL files, and then deliver them to the HUB or to other possible intermediation nodes. Besides its information normalization function, SITRA is a content analysis tool banks use for monitoring the content to be sent to the Confidis before the cryptography stage. It also offers a set of safety modules and modules for sending the pre-set information flows.

Due to its experience in inconsistent technological and operational contexts, ConfiNet has given its COL procedure significant flexibility and has acquired a considerable expertise in the management of supply and normalization processes destined to different information environments. In this respect, the Company can actually claim to be one of the most expert in the segment of credit institutions under contract with the Confidis.

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ConfiNet's References

ConfiNet operates in the Italian market by providing many credit institutions with its technological solutions – from host solutions to full outsourcing services, depending on the specific offer and on the Client's needs.

Due to the flexibility of its offer, ConfiNet serves a significant number of credit institutions. The service centres and banks that benefit from its solutions are:

Service Centres

- Cedacri
- SEC Servizi
- CSE
- BPER Services
- BCC Servizi Informatici

Banks

- Banca Popolare dell'Emilia Romagna
- Banco BPM
- Banca Intesa San Paolo
- Credito Emiliano – Credem
- Cariparma – Gruppo Credit Agricole
- Carige
- ICCREA Banca
- Unipol
- Banco della Sardegna
- Banca Popolare di Bari
- Banco Desio
- Banca Popolare di Puglia e Basilicata
- Cassa di Risparmio di Asti
- S.G.A.
- Banca Popolare dell'Alto Adige
- Banca Popolare di Cividale
- Banca del Piemonte
- Banca di Credito Popolare
- Banca Popolare del Lazio
- Banca Popolare di Spoleto
- Banca Agricola Popolare di Ragusa
- Biver Banca
- Cassa di Risparmio di Fermo - Carifermo
- Cassa di Risparmio di Orvieto
- Cassa di Risparmio di Rimini - Carim
- Cassa di Risparmio di Teramo - Tercas
- Banca Popolare di Ravenna
- Cassa di Risparmio di Volterra
- La Valsabbina

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